

Message Text

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PAGE 01 STATE 188099

64

ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-05 RSC-01 /016 R

66618

DRAFTED BY COM/OED/MEPD/JLSMITH:MJJ

APPROVED BY EB/OCA/REP:GPWILSON

COM/OED/MEPD/JMSANDS DIRECTOR

NEA/PAB ASCHIFFERDECKER

----- 075415

R 272112Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY KABUL

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E.O. 11652: N/A

TAGS: BEXP, AF

SUBJ: MAJOR PROJECTS: LOGAR FIC, MINISTRY OF PUBLIC WORKS

CONSULTANCY, HELMAND VALLEY ROADS

REF: KABUL'S 5354, 5264, 5257, 5060

1. WOULD APPRECIATE ALL REPORTING ON MAJOR PROJECTS BE ADDRESSED TO SECSTATE WASHINGTON SO THAT IT MAY BE REFERRED TO COMMERCE MAJOR EXPORT PROJECTS DIVISION WHICH HAS RESPONSIBILITY FOR COORDINATING USG ACTIVITIES ON THIS SUBJECT. DIRECT TELEGRAMS TO COMPANIES SUCH AS ITT AND TAMS DO NOT ALWAYS REACH INDIVIDUALS RESPONSIBLE FOR PARTICULAR PROJECTS AND CREATE CONFUSION WITH ONGOING RELATIONSHIPS BETWEEN MEPD AND INDUSTRY LIAISON EXECUTIVES. KABUL'S 5264 IS CASE IN POINT. THIS MESSAGE GENERATED THREE TELEPHONE INQUIRIES TO MEPD; ONE FROM ITT/FEDERAL ELECTRIC IN PARAMUS, ONE FROM ITT/FEDERAL ELECTRIC IN WASHINGTON, AND ONE FROM ITT PARENT COMPANY IN WASHINGTON.

2. DIRECT CABLES ON LOGAR FIC PREQUALIFICATION SITUATION RAISE TWO ADDITIONAL POINTS. WE DO NOT BELIEVE IT APPROPRIATE FOR USG TO INFORM ONE COMPANY (ITT) THAT A
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PARTICULAR DOMESTIC COMPETITOR (WILCOX) IS ATTEMPTING BE

SHORTLISTED. WHILE PROPRIETARY INFORMATION OF THIS TYPE MAY BE AVAILABLE FROM FOREIGN GOVERNMENT AGENCIES, IT SHOULD NOT ORIGINATE FROM USG. FINALLY, EMBASSY MAY NOT BE AWARE THAT IT HIGHLY PROBABLE ITT INTENDS SOURCE EQUIPMENT FROM OVERSEAS SUBSIDIARIES WHILE WILCOX WILL OFFER U.S. MANUFACTURES. THIS BEING CASE, MEPD SEES NO REASON FOR EMBASSY TO BEND OVER BACKWARD TO ASSIST ITT PREQUALIFICATION EFFORT.

3. FOREGOING NOTWITHSTANDING, APPRECIATE EMBASSY'S CONTINUING ATTENTION TO MAJOR PROJECTS IN AFGHANISTAN. EXEMPTED FROM AUTOMATIC DECONTROL.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
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Current Classification: UNCLASSIFIED
Concepts: n/a
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Copy: SINGLE
Draft Date: 27 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: martinml
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: MJJ
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Legacy Key: link1974/newtext/t19740814/aaaaaljz.tel
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Original Handling Restrictions: n/a
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TAGS: BEXP, AF
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Type: TE
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